

Volume VII, No. 2

July 1998

The 1998 Morse Target©

WASHINGTON'S MOVERS AND SHAKERS ON JAPAN

The Morse Target has appeared periodically since 1990 to give the public a perspective on the people shaping the U.S.-Japan relationship. In *Washington-speak* these are the “Movers and Shakers” on Japan. The Target’s author is commentator and professor Dr. Ronald Morse of Reitaku University, Japan. His past positions include director of the Asia Program at the Woodrow Wilson International Center for Scholars and vice president of the Economic Strategy Institute. Dr. Morse receives advice on the Target from a range of Japan-watchers and works closely with the Japan Information Access Project.

This year, the Target is composed of five cultural groups, five ideological rings, and two levels of significance. The five groups are: Clinton Administration, U.S. Congress, K-Street, Media Land & Think Tanks, and Japan. The two levels (Movers and Shakers, and Other Significant Players) are a simple acknowledgment that technology does not allow us to put every important person on the chart. The rings range from the inner “bull’s-eye” that indicates people who want a tough policy toward Japan (hard) to the outer ring that holds people more sympathetic to Japanese arguments (soft). All readers should understand that placement on the Target is not a science but an art and often merely a playful art. Everything is subjective.

Placing people on the chart has been especially difficult this year. There is a profound disappointment in the U.S. policy community with the Japanese government’s inability to take any leadership role in the Asian financial crisis, let alone their own economic crisis. Those who, in the past, would have been tagged as sympathetic to Japanese calls for patience or “soft,” are now turning tougher in exasperation. Impatience, not policy, is prompting officials not to return Japanese phone calls. The attitude is: “I’m busy trying to salvage the world economy, call when you are ready to help.”

The Japan Information Access Project is a nonprofit, membership research center strengthening international understanding of Japanese and Northeast Asian science, technology, finance, and security policy.
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Indeed, friends of Japan are increasingly worried that Japan's self-absorption is viewed as a *kamikaze*-like attack on the world economy. More important, Japan's response just might have the same consequences as the attack on Pearl Harbor—forcing America and China into an even deeper alliance while bringing the wrath of the world down on Tokyo. Even Administration China experts are amazed at the China tilt of the White House. Clinton is hedging his bets and increasingly placing his hopes for assistance on Asian economic stability in China. Although Japan is Asia's largest economy by far and supports a U.S. political and military presence in the region, China is fast becoming America's partner of strategic choice in managing Asia's future.

In all, regional expertise in Washington remains rather thin. The most senior and influential players on U.S.-Japan policy come from backgrounds based on European balance of power politics and modern finance. They began their experience with Asia late. In some cases, such as Bruce Stokes (CFR) and Richard Fisher (USTR), they are graduates of short-term Japanese programs designed to expose potential opinion-leaders to Japan. Among the working-level staffs, however, there is a growing number of professionals with degrees from Japanese universities and experience working in Japanese government agencies. These people include Byron Sigel (USTR), Amy Jackson (USTR), Phyllis Genter Yoshida (Commerce), and John Hill (OSD).

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*** Denotes members of the Japan Information Access Project**

THE 1998 MORSE TARGET©
Washington's Movers and Shakers on Japan

N.B.: The outer-most ring represents Japanese nationals who are “Movers and Shakers on Japan” and are not affiliated with the four quadrants or ‘Cultural Groups.’ Names in this outer-most ring were placed randomly.

CULTURAL GROUPS

(1) The Clinton Administration

The Clinton Administration has wavered on what is the focus in the U.S. relationship with Japan. At first, trade issues dominated the agenda. Then modernizing security relations and arrangements became vogue. The Asian crisis has pushed other concerns aside and now economic and financial issues dominate. The Dept of Treasury and the National Economic Council appear to be the most important. Underlying the efforts to demand Japanese financial responsibility is a push for deregulation. The Interagency Working Group on Japanese Deregulation, headed by two Japanese-speaking and Japan-educated government officials is an important behind-the-scenes player.

The Clinton Administration Movers and Shakers on Japan

Madeleine K. Albright, Secretary of State

*Japan Desk, Office of the Under Secretary of Defense, Dept of Defense--Lt. Col. James Armington (Director), Lt. Col. Robin Sakoda, Derrick Mitchell, Aaron Earls
Caroline Atkinson, Deputy Assistant Secretary, International Monetary and Financial Policy, Dept of Treasury

Charlene Barshefsky, US Trade Representative

Samuel R. "Sandy" Berger, National Security Adviser, Assistant to the President for National Security Affairs, National Security Council

*Lael Brainard, Special Assistant to the President for Economic Policy, National Economic Council (NEC)

Kent Calder, Advisor, US Embassy in Japan

*Kurt Campbell, Deputy Assistant Secretary for Asian and Pacific Affairs, Dept of Defense

Bill Clinton, President of the United States

William S. Cohen, Secretary of Defense

*Wendy Cutler, Assistant USTR for Japan, US Trade Representative

William M. Daley, Secretary of Commerce

Rust Deming, Deputy Assistant Secretary for East Asian and Pacific Affairs, Dept of State

Stuart E. Eizenstat, Under Secretary for Economics, Business & Agricultural Affairs, Dept of State

Richard Fisher, Deputy USTR, US Trade Representative

Tom Foley, United States Ambassador to Japan

James Foster, Special Assistant to Assistant Secretary Roth, Dept of State. To be Political Counselor (mid-August 1998), US Embassy in Japan

Timothy Geithner, Assistant Secretary for International Affairs, Dept of Treasury

Charles Kartman, Principal Deputy Assistant Secretary for East Asian and Pacific Affairs, Dept of State

Chris LaFleur, Deputy Chief of Mission, US Embassy in Japan (husband of Keiko, daughter of former Prime Minister Kiichi Miyazawa and new Minister of Finance)

David Lipton, Under Secretary for International Affairs, Dept of Treasury

Robert E. Rubin, Secretary of Treasury

Marjory E. Searing, Deputy Assistant Secretary for Japan; Acting Deputy Assistant Secretary for Asia and the Pacific, Dept of Commerce

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Gene B. Sperling, Director, National Economic Council
Larry Summers, Deputy Secretary of Treasury
*Robin White, Director, Office of Japan Affairs, Dept of State

Other Significant Players

David Aaron, Under Secretary for International Trade, Dept of Commerce
Philip Agress, Acting Deputy Assistant Secretary for Japan; Director, Office of Japan Policy, Dept of Commerce
*Bruce Bade, Director, Pacific Armaments Cooperation, Acquisition and Technology, Office of Under Secretary of Defense, Dept of Defense, John Hill, Deputy Director, Pacific Armaments Cooperation
Lois Boland, Legal Specialist, Office of Legislative and International Affairs, US Patent and Trademark Office
*David Boling, Special Counsel for International Trade, Antitrust Division, Dept of Justice (Co-chair of the Interagency Working Group on Japanese Deregulation and Competition Policy)
Gordana Erp, Deputy Assistant USTR for Industries, US Trade Representative
*Phyllis Genther Yoshida, Acting Director, International Technology Policy and Programs, Dept of Commerce
Alan Greenspan, Chairman, The Federal Reserve
Larry Greenwood, Economic Officer, US Embassy in Japan
John Skip Hall, Lt. General, Commander US Forces, Japan
Gerald Hane, Special Assistant to the Associate Director for Policy and Plans, Office of Science and Technology Policy (OSTP), The White House
*Jean Heilman Grier, Senior Counsel for Trade Agreements, Dept of Commerce
Japan Office, USTR, *Byron Sigel, Deputy Assistant USTR for Japan (Co-chair of the Interagency Working Group on Japanese Deregulation and Competition Policy), Barbara Weisel, Director, Japanese Affairs, Amy Jackson, Director, Japan Trade Policy
Malcolm Lee, Senior Director to the National Economic Council (NEC)
Bruce Lehman, Assistant Secretary of Commerce and Commissioner of Patents and Trademarks, USPTO
Charles Pritchard, Director for Asian Affairs, National Security Council
Robert Reis, Senior Advisor and Executive Assistant to Undersecretary Stuart Eizenstat; Former Director, Office of Japan Affairs, Dept of State
Stanley Roth, Assistant Secretary of State for East Asian and Pacific Affairs
Dave Shear, Special Assistant for Asia, Under Secretary of State Thomas R. Pickering, Dept of State
Robert Seuttinger, National Intelligence Officer for East Asia, CIA
Wendy Sherman, Counselor to the Secretary of State (wife of Bruce Stokes)
Susan Shirk, Deputy Assistant Secretary of State for East Asian and Pacific Affairs, Dept of State
James B. Steinberg, Deputy Assistant to the President for National Security Affairs, National Security Council
John S. Wolf, Ambassador for APEC, Dept of State

(2) U.S. Congress

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Members of Congress and their staff play an important role in reflecting the fears, concerns, and interests of the general public. Although Congress has generally been less outspoken than in the past on Japan issues, the unease felt throughout the U.S. about Japan's economic crisis is evident on the Hill in recent hearings and floor resolutions. Congressional staffers are active participants in a number of study groups on Japan. Senator Jay Rockefeller (D-WV) and Congressman Amo Houghton (R-NY) chair a new Council on Foreign Relations study group on U.S.-Japan trade.

U.S. Congress Movers and Shakers on Japan

Doug Bereuter (R-NE), Chairman, Asian and Pacific Subcommittee of House International Relations Committee

Jeff Bingaman (D-NM), Senate Armed Services Committee, Assistant, *Randy Soderquist, Legislative Assistant (fluent in Japanese)

*Daniel Bob, Professional Staff, Senator William Roth (R-DE)

Ellen Bork, Senior Professional Staff (Majority), Senate Foreign Relations Committee

Peter Brookes, Professional Staff, House International Relations Committee

Philip M. Crane (R-IL), Chairman, Trade Subcommittee of House Ways and Means Committee

Richard Cronin, Foreign Affairs and National Defense Division, Congressional Research Service

Mike Ennis, Staff Director (Majority), Asian Affairs Subcommittee of House International Relations Committee

Richard Gephardt (D-MO), House Minority Leader

Amo Houghton (R-NY), Trade Subcommittee of House Ways and Means Committee; Co-Chair of Council of Foreign Relation Study Group on US-Japan Trade Relations

Frank Januzzi, Professional Staff (Minority), Senate Foreign Relations Committee

Richard Kessler, Professional Staff (Minority), Asia and the Pacific Subcommittee of House International Relations Committee

Robert Matsui (D-CA), Trade Subcommittee (Ranking Minority) of House Ways and Means Committee

*Dick Nanto, Economics Division, Congressional Research Service (CRS), Head, Japan Task Force

Gardner Peckham, Assistant to the Speaker for Policy, Office of the Speaker of the House

John D. Rockefeller IV (D-WV), Ranking Minority Member Senate Finance International Trade Subcommittee; Co-Chair of Council of Foreign Relations Study Group on US-Japan Trade Relations

William V. Roth (R-DE), Chairman, Senate Finance Committee

Gary Shiffman, Foreign Policy Advisor, Senator Connie Mack (R-FL)

Nancy Stetson, Legislative Assistant (Minority), Senate Foreign Relations Committee and Office of Senator John Kerry (D-MA)

Robert G. Sutter, China Division Chief, Office of Analysis for East Asia and the Pacific, Dept of State; Foreign Affairs and National Defense Division, Congressional Research Service (CRS). Currently on detail to Intelligence and Research Bureau, Dept of State

Other Significant Players

Grant Aldonas, Senior Trade Counsel, Senate Finance Committee

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Dick Arney (R-TX), House Majority Leader
Bill Archer (R-TX), Chairman, House Ways and Means Committee
Meredith Broadbent, Professional Staff, Trade Subcommittee of House Ways and Means Committee
Dan Burton (R-IN), House International Relations Committee
Peter Cleveland, Legislative Assistant, Senator Chuck Robb (D-VA)
Tom Daschle (D-SD), Senate Minority Leader
Byron Dorgan (D-ND), Senate Appropriations Committee
Angela Ellard, Trade Counsel (Majority), Trade Subcommittee of House Ways and Means Committee
Benjamin Gilman (R-NY), Chairman, House International Relations Committee
Newt Gingrich (R-GA), Speaker of the House
William Hawkins, Senior Research Analyst, Office of Representative Duncan Hunter (R-CA)
Jesse Helms (R-NC), Chairman, Senate Foreign Relations Committee
Richard Houghton, General Counsel, Senator Craig Thomas (R-WY)
Cynthia Johnson, Trade Counsel to Representative Robert Matsui (D-CA)
Jim Kolbe (R-AZ), House Appropriations Committee
Deborah Lamb, Chief International Trade Counselor (Minority), Senate Finance Committee
Trent Lott (R-MI), Senate Majority Leader
Dan Martz, Professional Staff, Asia and the Pacific Subcommittee of House International Relations Committee
Nao Matsukata, Legislative Assistant, Senator Joseph Lieberman (D-CT)
Mieko Nakabayashi, Majority Staff, Senate Committee on the Budget
Deanna Okun, Legislative Assistant, Senator Frank Murkowski (R-AK)
Nancy Pelosi (D-CA), House Appropriations Committee
Ivan Schlager, Chief Counsel, Staff Director (Minority), Senate Commerce, Science and Transportation Committee
Randy Scheunemann, Foreign Policy Economic Advisor, Office of the Majority Leader Trent Lott (R-MI)
Andy Semmel, Legislative Assistant, Senator Richard Lugar (R-IN)
Robert Six, Special Assistant to Chief of Staff, Office of Senator John D. Rockefeller IV (D-WV)
Ted Stevens (R-AK), Chairman, Senate Appropriations Committee

(3) K-Street

K-Street is Washington jargon for corporate representatives, lawyers, and lobbyists. This is also the place where former government officials have turned their expertise and insider knowledge into lucrative businesses. The Asian Crisis combined with the failure of Kodak's trade dispute with Fuji, have dampened interest in dramatic, public lobbying activities to open Japan's markets. The focus is more on subtle, technical, and decidedly less sexy deregulation. Thus the well-known and out-spoken players of the past are less effective and visible.

K-Street Movers and Shakers on Japan

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*Akin, Gump, Strauss, Hauer & Feld, Robert Strauss, Principal, Michael Kaye, Partner, Vernon Jordan, Partner (US Ambassador to Japan Foley had a corner office here while he waited for confirmation)

Richard Armitage, Armitage & Associates (Defense Consultant)

American Automobile Manufacturers Association ("The Big Three," AAMA), Andrew Card, President

*Dewey Ballantine, Alan Wm. Wolff, Senior Partner, Charles Lake, Associate Attorney, (represents the Semiconductor Industry Association and Kodak)

Glen S. Fukushima, President, Arthur D. Little, Japan; President, American Chamber of Commerce in Japan (ACCJ)

Maurice Greenberg, CEO, American International Group

Guardian Industries, Ralph Gerson, President and CEO, Guardian International, Stephen Farrar, Director of International Business

Michael Jordan, President, CBS, Chairman of the US-Japan Business Council

*Jock Nash, Washington Representative, Milliken & Company

National Association of Manufacturers (NAM), Howard Lewis, VP, Economic Policy, Diane Sullivan, Director, International Trade, NAM

Robert M. Orr, VP and Director of Government Relations, Nippon Motorola

PhRMA, Pharmaceutical Research and Manufacturers of America, Alan Holmer, President

Willkie, Farr, & Gallagher, William Barringer, Partner (represents Fuji)

Ira Wolf, Director of Japan Relations, VP, Eastman Kodak Asia-Pacific Ltd.

Other Significant Players

American Electronics Association (AEA), William Archey, President

American International Group (AIG) Washington Office, Oakley Johnson, Senior VP, Corporate Affairs, Kevin Mulvey, Director, Government Affairs, Washington(AIG)

*General William Dyke, President, International Trade and Technology Associates

Gary Horlick, Partner, O'Melveny & Myers

Sandra Kristoff, VP, International, New York Life Insurance, Washington Office (former Senior Director, Asian Affairs, NSC)

*Chris Nelson, VP, Samuels International Associates, Inc. (publishes the weekly Nelson Report)

Peter G. Peterson, Chairman, Blackstone Group (as Nixon's special assistant for international economic policy, he solved the textile dispute with Japan by resurrecting the 1917 Trading with the Enemy Act)

The Scowcroft Group, General Brent Scowcroft, Principal, Kevin G. Nealer, Principal

US-Japan Business Council, Roger Swanson, President

*Debra Waggoner, Director for Policy, Corning Washington Office

(4) Media Land & Think Tanks

Washington, the town of commentary and punditry, has many observers of Japan. Members of the press, think tank fellows, and academic scholars all compose this group. The Washington press corps tends to rely heavily upon inside-the-Beltway “talent” for quotes. Like many in the Clinton Administration, a majority of the inhabitants of Media Land have a background in European affairs. Unlike the Administration, women are dramatically underrepresented.

Media Land & Think Tanks Movers and Shakers on Japan

Michael Armacost, President, Brookings Institution, former US Ambassador to Japan
Fred Bergsten, President, Institute for International Economics
Center for International Political Economy (CIPENY), General Michael Carnes, Board of Directors (Nomura Research Institute-supported foundation that has funded most major studies of Japan. Funds Japan projects by Kent Calder, NBER, SAIS, Baker Institute, and the Syracuse University's Maxwell School.

*Patrick Cronin, Director, Research and Studies, US Institute of Peace

Thomas Freidman, Foreign Affairs Columnist, Op-Ed Page, The New York Times

*Eric Gangloff, Executive Director, The Japan-US Friendship Commission; US government grant-making government agency supporting many significant scholarly studies of contemporary Japan

*Paul S. Giarra, Senior Analyst, Strategic Assessment Center, SAIC (former Japan Desk Officer, ISA, OSD)

*Michael Green, Olin Fellow for Asian Security Studies, Council on Foreign Relations and director of the Reischauer Center, SAIS, chair of Council on Foreign Relations study group, Japanese Foreign Policy and US Interests in Asia

*Japan Digest, Ayako Doi, Kim Willenson, daily “must read” fax newsletter

Nicholas D. Kristof, Tokyo Bureau Chief, New York Times

*Ed Lincoln, Senior Fellow, Foreign Policy Studies, The Brookings Institution

Mike Mochizuki, Senior Fellow, Foreign Policy Studies, The Brookings Institution

Joseph Nye, Dean, JFK School of Government, Harvard University

Kongdan (Katy) Oh Hassig, Research Staff Member, Strategy, Forces, and Resources Division, Institute for Defense Analyses

Clyde Prestowitz, President, Economic Strategy Institute, author *Trading Places*

*Richard Samuels, Chairman of the Dept of Political Science, MIT and MIT US-Japan Program

David E. Sanger, International Economics Correspondent, The New York Times

Bruce Stokes, Senior Fellow, Economic Studies, Council on Foreign Relations; Trade Columnist, *National Journal*; Convener US Council on Foreign Relations Study Group
US-Japan Trade Relations

Ezra Vogel, Reischauer Center, Harvard University

Other Significant Players

*William Breer, Center for Strategic and International Studies (CSIS), Japan Chair

- *William Clarke, Japan Society, New York, President
- *Steve Clemons, Economic Strategy Institute, Executive Vice President
- Ted Galen Carpenter, VP, Defense and Foreign Policy Studies, Cato Institute
- Paul A. Gigot, Potomac Watch Columnist, Editorial Page, Wall Street Journal
- Japan Economic Institute (JEI), Arthur Alexander, President, Susan MacKnight, Chief Economics, Barbara Wanner, Senior Political Analyst, Jon Choy, Senior Economist, Doug Ostrom, Senior Economist (Japanese Embassy-affiliated research center, Keidanren's unofficial Washington representative sits here as a visiting scholar)
- *Chalmers Johnson, President, Japan Policy Research Institute (don of the Dead Fukazawa newsgroup, author *MITI and the Japanese Miracle*)
- Mindy Kotler, Japan Information Access Project, Director
- Paul Krugman, Dept of Economics, MIT (first to call the Asian crisis and has one of the hottest websites: <http://www.mit.edu/people/krugman/index.html>)
- Robert A. Manning, Senior Fellow, Asian Studies, Council on Foreign Relations
- *Admiral Mike McDevitt, Senior Fellow, Center for Naval Analysis (CNA)
- George Melloan, Deputy Editor, International, Editorial Page, The Wall Street Journal
- John F. Neuffer, Mitsui Marine Research Institute, Editor, Behind the Screen, report on Japanese politics
- Marcus Noland, Senior Fellow, Institute for International Economics
- *The Oriental Economist, Peter Ennis, Editor, Richard Katz, Writer
- Stephen S. Rosenfeld, Editorial Board, Deputy Editor, The Washington Post
- Gillian Tett, Correspondent, Tokyo Bureau, Financial Times
- *Mark Tilton, Dept of Political Science, Purdue University
- *Steve Vogel, Harvard University, Acting Director US-Japan Program

(5) The Outer Ring: Japan

In Washington, there are a number of Japanese nationals whose opinions are respected among their peers as well as among American insiders. Nearly every major Japanese company, bank, and government agency has a Washington office. Although most of the people listed below report to Tokyo about Washington events, their observations are crucial in shaping the perspectives of Japanese and American opinion makers. Recently, a number of senior, influential Japanese Washington representatives have returned to Tokyo. This changing-of-the-guard has created a temporary power vacuum. In some cases, the names listed below reflect their potential for influence. Significant about the change, is the emergence of the leadership of the youngish, sophisticated, Western-educated Japanese Washington representative. This group has excellent English, is outspoken, and not necessarily pro-Western.

The Outer Ring Movers and Shakers on Japan

- *Susumu Awanohara, Advisor, Nikko Research Center (America) Inc.
- Junji Ban, Chief Representative, Washington Representative Office, Bank of Tokyo-Mitsubishi
- Toshihide Endo, Advisor, Asian Pacific Division, IMF
- Yoichi Funabashi, commentator, Beijing Bureau, Asahi Shimbun (former Washington bureau chief)
- Mariko Ikehara, C-Net, Executive Director, Washington Office
- Hitoshi Ito, MITI Senior Special Representative

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Tetsuo Kadoya, visiting fellow Brookings Institution, Toshiba America Washington Office
*Yoshihisa Komori, Editor at Large, Washington Bureau, Sankei Shimbun
Yuji Kuroiwa, Producer/News caster, Washington Bureau, Fuji TV
Katsuhide "Mike" Miyazawa, VP and General Manager, Washington Representative Office,
Marubeni America
Akihisa Nagashima, Research Associate for Asia Security Studies, Council on Foreign
Relations
Yoshiyuki Noguchi, General Manager, Washington Office, Nomura Research Institute
America
Kunihiko Saito, Ambassador of Japan to the United States
Seinosuke Sasaki, VP, Washington Representative Office, Tomen America Inc.
Shuya Shibasaki, Director and General Manager, Tokyo Electric Power Company (TEPCO)
Hitoshi Shimura, Japan Center for International Finance (Ministry of Finance)
*Yasuyuki Sugiura, Deputy General Manager, Washington Representative Office, Mitsubishi
International
*Yuki Tada, General Manager, Washington Representative Office, Nissho Iwai America
Corporation (former assistant to former Nissho Iwai Chairman and current Bank of
Japan Governor Masaru Hayami)
Hiroyuki Takahashi, visiting economist, Japan Economic Institute (from Keidanren)
Minister Nobuo Tanaka, Economic Minister (MITI) Embassy of Japan
Tsuneo Watanabe, Visiting Research Scholar, CSIS (son of Kozo Watanabe)

Other Significant Players

Kenichi Hattori, Patent Attorney, Armstrong, Westerman, Hattori, McLeland & Naughton
*Katsuyuki Imamura, President, Washington Strategy Group
Tadahiko Nakamura, President, Galaxy Systems
*Keiko Nishimoto, Senior VP, Samuels International
*Hiroyuki Tezuka, Chief Representative, Washington Representative Office, NKK America
*Makiko Ueno, Research Associate, Urban Institute
*Kazutami Yamazaki, Editor/Publisher, Washington Watch

WOMEN

Women, are well represented within the U.S. policy community that works on Japan-related issues. Many of the senior, substantive policy officials in the Administration and corporate executives concerned with Japan are women. The surprising exception to this trend is that there are nearly no women in the key Washington think tanks working on Japan or Northeast Asian issues. Only the Institute for Defense Analyses, the Japan Information Access Project, the Urban Institute, and the Japan Economic Institute have women analysts concerned with Japan. Neither the Brookings Institution's new Northeast Asia Center nor any of the older, prominent Asia research centers such as CSIS, AEI, IIE, Heritage, CATO, Hudson Institute or Atlantic Council have women staffers concerned with Asia in other than temporary research or administrative assistant positions. Women are also significantly under-represented in the two key study groups that have been recently formed at the Council on Foreign Relations to propose "innovative" solutions to the trade and foreign policy problems with Japan. The trade group has only one woman and the larger foreign policy group, at best, will have only three.

The Clinton Administration

Madeleine K. Albright, Secretary of State

Caroline Atkinson, Deputy Assistant Secretary, International Monetary and Financial Policy,
Dept of Treasury

Charlene Barshefsky, US Trade Representative

Lois Boland, Legal Specialist, Office of Legislative and International Affairs, US Patent and
Trademark Office

*Lael Brainard, Special Assistant to the President for International Economic Policy, National
Economic Council (NEC) (wife of Kurt Campbell)

*Wendy Cutler, Assistant USTR for Japan, US Trade Representative

Gordana Erp, Deputy Assistant USTR for Industries, US Trade Representative

*Phyllis Genther Yoshida, Acting Director, International Technology Policy and Programs, Dept
of Commerce

*Jean Heilman Grier, Senior Counsel for Trade Agreements, Dept of Commerce

Amy Jackson, Director, Japan Trade Policy, US Trade Representative

Marjory E. Searing, Deputy Assistant Secretary for Japan; Acting Deputy Assistant Secretary for
Asia and the Pacific, Dept of Commerce

Wendy Sherman, Counselor to the Secretary of State (wife of Bruce Stokes)

Susan Shirk, Deputy Assistant Secretary of State for East Asian and Pacific Affairs, Dept of
State

Barbara Weisel, Director, Japanese Affairs, US Trade Representative

*Robin White, Director, Office of Japan Affairs, Dept of State

U.S. Congress

Ellen Bork, Senior Professional Staff (Majority), Senate Foreign Relations Committee

Meredith Broadbent, Professional Staff, Trade Subcommittee of House Ways and Means
Committee

Angela Ellard, Trade Counsel (Majority), Trade Subcommittee of House Ways and Means
Committee

Cynthia Johnson, Trade Counsel to Representative Robert Matsui (D-CA)

Deborah Lamb, Chief International Trade Counselor (Minority), Senate Finance Committee

Mieko Nakabayashi, Majority Staff, Senate Committee on the Budget

Deanna Okun, Legislative Assistant, Senator Frank Murkowski (R-AK)

Nancy Pelosi (D-CA), House Appropriations Committee

Nancy Stetson, Legislative Assistant (Minority), Senate Foreign Relations Committee and Office
of Senator John Kerry (D-MA)

K-Street and Media Land & Think Tanks

Nancy Bernkopf Tucker, Georgetown University, Professor of History

*Ayako Doi, Japan Digest

Mariko Ikehara, C-Net, Executive Director, Washington Office

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Sandra Kristoff, VP, International, New York Life Insurance (former Senior Director, Asian Affairs, NSC)

Mindy Kotler, Japan Information Access Project, Director

Susan MacKnight, Chief Economist, Japan Economic Institute

*Keiko Nishimoto, Senior VP, Samuels International

Kongdan (Katy) Oh Hassig, Research Staff Member, Strategy, Forces, and Resources Division, Institute for Defense Analyses

Diane Sullivan, Director, International Trade, NAM

Gillian Tett, Correspondent, Tokyo Office, Financial Times

*Makiko Ueno, Research Associate, Urban Institute

*Debra Waggoner, Corning Washington Office, Director for Policy

Barbara Wanner, Senior Political Analyst, Japan Economic Institute

U.S. INTERAGENCY WORKING GROUP ON DEREGULATION AND COMPETITION POLICY

Co-Chairs: Boling and Sigel

Philip Agress, Director of Trade Policy, Office of Japan; Acting Deputy Assistant Secretary for Japan, Dept of Commerce

*David Boling, Special Counsel for International Trade, Antitrust Division, Dept of Justice

Greg Briscoe, Economic Officer, US Embassy in Japan

Bill Brooks, Trade Officer for Japan, Bureau of Economic and Business Affairs, Dept of State

Gavin Buckley, Financial Economist, Office of International Banking and Securities, Under Secretary for International Affairs, Dept of Treasury

Harrison Cook, International Trade Specialist; Presidential Management Intern, Office of Japan, Assistant Secretary for Market Access and Compliance, Dept of Commerce

*Jean Heilman Grier, Senior Counsel, Trade Agreements, Dept of Commerce

Michael Hicks, International Trade Policy Officer, Forrest and Fishery Products Division, Foreign Agricultural Service, Dept of Agriculture

Malcolm Lee, Director to the National Economic Council/National Security Council

M. Dennis Marvich, Economist, Office of International Transportation and Trade, Dept of Transportation

Jonathan McHale, Director for Regional Telecommunications Affairs, USTR

Doug Ryan, Economic Affairs Chief, Office of Japanese Affairs, Dept of State

Bill Schall, Deputy Director, Office of International Trade, Trade and Investment Policy, Dept of Treasury

*Byron Sigel, Deputy Assistant USTR for Japan, USTR

Barbara Weisel, Director, Japanese Affairs, USTR

*Robin White, Director, Office of Japan Affairs, Dept of State

REALLY, REALLY SMART PEOPLE

(other than Ronald Morse)

- Lael Brainard, Special Assistant to the President for International Economic Policy, National Economic Council (NEC)

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- Ed Lincoln, Senior Fellow, Foreign Policy Studies, Brookings Institution
- Dick Nanto, Economics Division, Congressional Research Service (CRS)
- Kongdan (Katy) Oh Hassig, Research Staff Member, Strategy, Forces, and Resources Division, Institute for Defense Analyses
- Robert Sutter, China Division Chief, Office of Analysis for East Asia and the Pacific, Department of State; Foreign Affairs and National Defense Division, Congressional Research Service (CRS). Currently on detail to Intelligence and Research Bureau, Dept of State
- Mark Tilton, Dept of Political Science, Purdue University
- Barbara Wanner, Senior Political Analyst, Japan Economic Institute

WHO REALLY MATTERS

Robert Rubin, Secretary of Treasury

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